

DEREK NEILSON

President, Agriculture

ODDONE INCISA

Chief Financial Officer











Fortified by a customer focused culture



Farmers are demanding technology

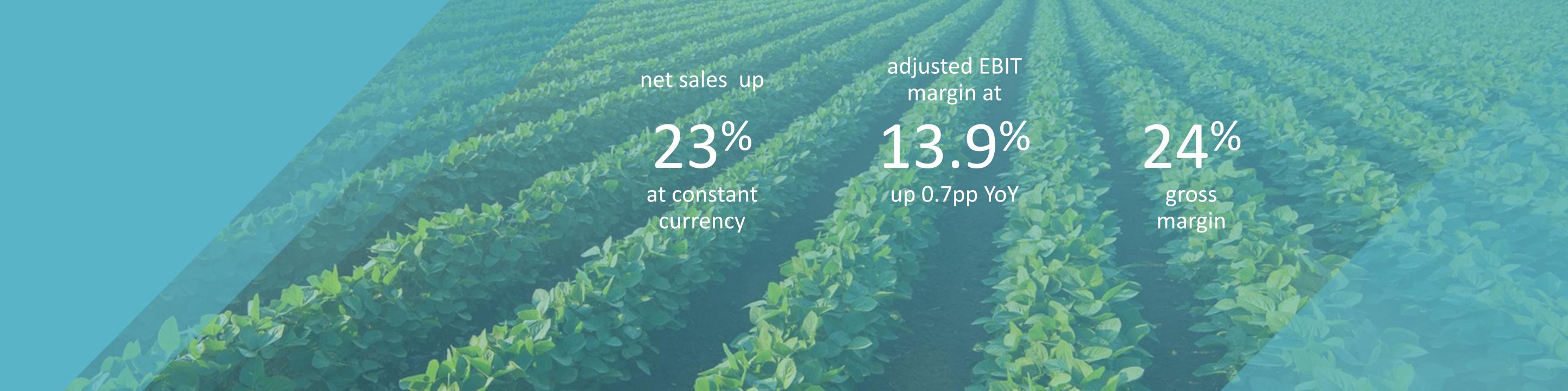


AG Precision
Technology
Revenues





First 9 months of 2022 - AG segment





AG Precision Tech

~\$900M

FY 2022 est. net sales contribution



Factory fit components & Software



Aftermarket retrofit



Tractor, sprayer, combine, & implement sales



Raven independent sales



Unlocking premium features

2x growth in the last 2 years in Precision Tech



10-15%

CAGR across next 2-3 years on est. net sales contribution from Precision Tech components

Our commitment to 2022-24 R&D and Capex of Year-to-date investing in the future \$750M invested of the Agriculture segment

Sale of premium equipment with leading edge tech



Will contribute to the growth in EBIT margin to

14.5-15.5%

by 2024

Great Iron & Great Technology



Factory Fit

+ Retrofit Increased adoption of Precision Technology



Freedom for farmers to farm their way









VENTURES













